



THE DECISION MAP

FIND CLARITY. CHOOSE YOUR NEXT STEP.



ORIGIN

Separate a limit from a preference

A requirement must be satisfied for the option to remain possible: a needed permission, access condition or fixed time limit. A preference may allow a trade-off.

Name the reason for each requirement. Check whether it is an actual constraint or a rule you have assumed. Do not treat a necessary permission as negotiable just to keep an appealing option.

Required conditions / reason

Preferences I could trade off

Gather the information that changes the choice

Choose one uncertain detail and a small action that could clarify it: try the route, inspect the workspace, ask a specific question or attempt a short version.

Define what the test can and cannot show. One attempt gives information about that occasion. It does not prove what will happen every time.

Question / test action / date

What I will observe / limits of the test

Use the new information

If a key condition changes, check whether the original choice still fits. State the new information and the practical consequence of changing course.

Confirm any conditions for stopping or changing a commitment. Explain the change to affected people and separate what you have decided from what still needs agreement.

Changed condition / what it means

Continue, adjust, wait or stop / next action
